

BUSINESS MEETING
BEFORE THE
CALIFORNIA ENERGY RESOURCES CONSERVATION
AND DEVELOPMENT COMMISSION

In the Matter of:)
)
Business Meeting)
)
_____)

CALIFORNIA ENERGY COMMISSION
HEARING ROOM A
1516 NINTH STREET
SACRAMENTO, CALIFORNIA

WEDNESDAY, JANUARY 22, 2003
10:10 A.M.

Reported by:
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COMMISSIONERS PRESENT

William J. Keese, Chairperson

Robert Pernell

Arthur H. Rosenfeld

James Boyd

John L. Geesman

Margaret J. Kim, Ex Officio

STAFF and CONSULTANTS PRESENT

William Chamberlain, Chief Counsel

Steve Larson, Chief Deputy Director

Betty McCann, Secretariat

David Rubens

Paul Roggensack

Ken Koyama

Chris Calwell
Ecos Consulting

PUBLIC ADVISER

Grace Bos

ALSO PRESENT

Tracy Norberg
Rubber Manufacturers Association

I N D E X

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P R O C E E D I N G S

10:10 a.m.

CHAIRPERSON KEESE: Call this meeting to order of the Energy Commission. Commissioner Rosenfeld, would you lead us in the Pledge, please.

(Whereupon the Pledge of Allegiance was recited in unison.)

CHAIRPERSON KEESE: Thank you. With regard to the consent calendar, item b, the California State University Foundation is over to the February 5th meeting. And the wording of item c, Department of Water Resources; possible approval of contract R500-02-017 to accept \$23,104. That's rather than an expenditure, that's a receipt of money.

Do I have a motion on the consent calendar?

COMMISSIONER GEESMAN: So moved.

COMMISSIONER PERNELL: Second.

CHAIRPERSON KEESE: Motion, Geesman; second, Pernell. All in favor?

(Ayes.)

CHAIRPERSON KEESE: Opposed? Adopted five to nothing.

1 Item 2, battery back-up program.
2 Possible approval of battery back-up system grants
3 to 62 cities and counties totaling \$2,893,209.
4 Good morning.

5 MR. RUBENS: Good morning,
6 Commissioners. My name's David Rubens and I'm the
7 Program Manager for the battery back-ups. I am
8 seeking Commission approval for 62 grant fundings
9 for a total of \$2,983,209 for those local
10 governments.

11 These funds come from Senate Bill 84XX,
12 which originally was \$10 million, and these are
13 the remaining funds. The Commission had approved
14 before \$6,910,297 for the first round. This is
15 for the second round solicitation.

16 The staff has evaluated each of the
17 applicants and they meet all of our criteria. The
18 Energy Efficiency Committee has approved this.
19 And the staff recommends approval for these
20 grants.

21 COMMISSIONER PERNELL: Mr. Chairman.

22 CHAIRPERSON KEESE: Thank you.

23 Commissioner Pernell.

24 COMMISSIONER PERNELL: Mr. Chairman,
25 this is a win/win for local government, as well as

1 the Commission. Improved public safety, and it
2 saves energy.

3 So, Mr. Chairman, I would move the item.

4 COMMISSIONER ROSENFELD: I second.

5 CHAIRPERSON KEESE: Motion, Pernell;
6 second, Rosenfeld. Any further discussion?

7 All in favor?

8 (Ayes.)

9 CHAIRPERSON KEESE: Opposed? Adopted
10 five to nothing. Thank you.

11 MR. RUBENS: Thank you.

12 CHAIRPERSON KEESE: Item 3, California
13 oil -- let me mention at this time that item 5, in
14 case anybody's here for that, emergency rulemaking
15 on appliance efficiency regulations, has been put
16 over to a later meeting

17 Item 3, California oil producers
18 electric cooperative. Possible approval of
19 contract 500-02-016 for \$1 million to develop and
20 provide distributed generation options for
21 offgases at California oil well sites.

22 MR. ROGGENSACK: Good morning, Mr.
23 Chairman and the Commission. My name is Paul
24 Roggensack with the PIER industrial ag and water
25 team.

1 This proposal from COPE is to enhance
2 the use of distributed generation at oilfield
3 sites. It's a request from the PIER program of \$1
4 million. And it will develop a technology
5 platform that will address problems that oilfield
6 operators will have in converting to distributed
7 generation.

8 It has a potential to create 400
9 megawatts that would displace from the grid, and
10 will reduce up to 300 tons per year of NOx from
11 other generation sources, plus NOx from flare
12 gases.

13 And it has the potential to displace 120,000
14 tons per year of carbon dioxide from other
15 generation sources. And it will improve the
16 economic viability of small oilfield operators
17 since electricity represents 40 to 60 percent of
18 production costs.

19 CHAIRPERSON KEESE: Did I understand
20 that this is a cofunded project?

21 MR. ROGGENSACK: It will be cofunded
22 with the Department of Energy, who is also giving
23 \$1 million to the Interstate Oil and Gas Compact
24 Commission. The two will work jointly on this
25 project.

1 CHAIRPERSON KEESE: Would you
2 characterize it as a \$2 million project of which
3 we're funding a million? Or --

4 MR. ROGGENSACK: That's correct.

5 CHAIRPERSON KEESE: -- two \$1 million
6 projects?

7 MR. ROGGENSACK: That's correct; it is a
8 \$2 million project of which we'll be funding half.

9 CHAIRPERSON KEESE: Thank you.

10 COMMISSIONER ROSENFELD: I move item 3.

11 CHAIRPERSON KEESE: Motion, Commissioner
12 Rosenfeld.

13 PRESIDING MEMBER BOYD: Second.

14 CHAIRPERSON KEESE: Second, Commissioner
15 Boyd. Any further conversation?

16 All in favor?

17 (Ayes.)

18 CHAIRPERSON KEESE: Opposed? Adopted
19 five to nothing.

20 MR. ROGGENSACK: Thank you.

21 CHAIRPERSON KEESE: Thank you. Item 4,
22 Fuel efficiency tire program. Possible adoption
23 by the Commission of the recommendations requested
24 by SB-1170 for the Governor and Legislature for a
25 California State fuel efficiency tire program.

1 MR. KOYAMA: Good morning. I'm Ken
2 Koyama from the Transportation Technology Office.

3 Today we are requesting approval of our fuel
4 efficient tire report and recommendations.

5 This project stems from SB-1170 which
6 requires the Energy Commission to prepare a report
7 and recommendations for a program to improve
8 energy efficiency in transportation through the
9 use of fuel-efficient tires.

10 I want to recognize a couple of critical
11 staff involved in producing this report, Bernard
12 Treanton and Bill Blackburn sitting right behind
13 me. Also want to introduce Chris Calwell, who is
14 to the right of me, of Ecos Consulting, who, with
15 his team, prepared the technical report which is
16 volume two in your package.

17 What I'd like to do right now is to go
18 briefly through the key findings and
19 recommendations of the report.

20 The use of low rolling resistance tires
21 on light duty vehicles can potentially save about
22 100 million gallons of gasoline a year if we
23 assume the tires are replaced once every three
24 years.

25 We also believe that a consumer campaign

1 for tire maintenance can also save 10 million
2 gallons per year; that is informing consumers of
3 the benefits of maintaining properly inflated
4 tires.

5 SB-1170 requires us to develop a
6 database on tires and tire characteristics. We
7 asked the tire manufacturers to provide this data,
8 but they responded that no data on rolling
9 resistance existed that would be meaningful to
10 this project.

11 The tire manufacturers also indicated
12 that programs to encourage low rolling resistance
13 tires may have tradeoffs in other tire
14 characteristics, such as lowering tire life or
15 lengthening braking distance on wet pavement.

16 As a result Ecos Consulting obtained 43
17 new tires to be tested for rolling resistance at
18 an independent laboratory. The data was then
19 correlated with various tire characteristics such
20 as tread life, traction, cost and consumer
21 satisfaction.

22 In all cases the data did not show a
23 statistically high correlation among these
24 characteristics and rolling resistance. We
25 believe that substantially more data is needed to

1 gain statistical confidence in determining these
2 correlations.

3 As a result, our recommendations include
4 that if we implement a fuel efficient tire program
5 we need, as a first step, to obtain significantly
6 more data. We believe that we would need to test
7 in each of the next two years about 300 tires of
8 the thousands of tires available, or 700 tires if
9 we include the sport utility vehicle and pickup
10 tires.

11 If we were to sponsor tire testing of
12 these 700 tires we estimate that about \$700,000 is
13 needed to conduct the tests and for the evaluation
14 of the data.

15 We recommend that we continue to
16 communicate with the tire industry and gain as
17 much information from them as possible, and
18 continued further requesting of the tire data.

19 We recommend that the Energy Commission
20 evaluate the effectiveness of various consumer
21 education labeling programs and how it would best
22 be applied to tires.

23 And once we have obtained sufficient
24 data, we recommend that we assist the California
25 Department of General Services in developing

1 procurement bids by including rolling resistance
2 criteria.

3 The companion study under SB-1170 will
4 describe this option and methods to implement fuel
5 efficient tire specifications. I believe this
6 companion study will be coming to you next month.

7 We recommend that the Energy Commission
8 obtain data on consumer preferences in purchasing
9 tires. Understanding the tradeoffs between the
10 range of factors affecting tire selections by
11 consumers for energy efficiency to durability to
12 how tires are marketed will help us develop an
13 energy efficient tire program, and encourage fuel
14 efficiency through the use of low rolling
15 resistance tires.

16 We recommend that the Energy Commission
17 cooperate with the tire industry and the Rubber
18 Manufacturers Association in their campaign to
19 promote tire inflation and care.

20 And, finally, we propose that a research
21 and development program, in cooperation with other
22 agencies, such as the California Integrated Waste
23 Management Board, to minimize the tradeoffs with
24 improve fuel efficiency, be explored and
25 implemented.

1 Specifically we recommend that research
2 and development should focus on extending tire
3 life while reducing rolling resistance.

4 This, in a nutshell, are our findings
5 and recommendations in the two-volume report.
6 With these, we ask for your support of this
7 report.

8 PRESIDING MEMBER BOYD: Mr. Chairman.

9 CHAIRPERSON KEESE: Thank you.
10 Commissioner Boyd.

11 PRESIDING MEMBER BOYD: First I'd like
12 to indicate that this report has been followed and
13 reviewed by the Transportation Committee, who
14 approved its forwarding to the Commission for
15 approval.

16 There was a caveat in that approval, and
17 I just want to reference it today. We went ahead
18 with the idea of bringing it to the Commission for
19 the meeting because of the need to get this report
20 out the door.

21 The caveat was that the staff finish its
22 review with regard to form, not as to policy and
23 content, before we actually submit it. So,
24 there's an effort underway to smooth it and
25 finalize it in that fashion, but not to change the

1 content at all.

2 So, with that I would like to move
3 adoption of the report.

4 CHAIRPERSON KEESE: Motion by
5 Commissioner Boyd.

6 COMMISSIONER ROSENFELD: I'd like to
7 second it, because I think it's a great report.

8 CHAIRPERSON KEESE: Second by
9 Commissioner Rosenfeld.

10 I have a few questions --

11 COMMISSIONER PERNELL: Yeah, on the
12 question --

13 CHAIRPERSON KEESE: -- Commissioner
14 Geesman has some questions.

15 COMMISSIONER GEESMAN: Yeah, I had a
16 question for Mr. Koyama. I didn't hear either
17 today or in our discussions at the Transportation
18 Committee, any reference to research being done by
19 the federal government in this area. I wonder if
20 you could describe or summarize the status of
21 federal R&D on tire efficiency?

22 MR. KOYAMA: I think I'll refer to Mr.
23 Calwell on that. He's more familiar with that
24 effort than I am.

25 MR. CALWELL: The primary record on

1 federal activity in this regard was that it's a
2 proceeding in '94 and '95, during which the agency
3 evaluated the possibility of adding rolling
4 resistance labeling information to tires
5 mandatorily. So, much of the public record that
6 exists centers around that period of time.

7 And separate from that I think the only
8 other substantial research might be linked to the
9 National Academy of Sciences proceeding that just
10 finished up last year. And also the partnership
11 for a new generation of vehicles, where there
12 might be a very small amount of research.

13 But in both cases that's oriented toward
14 new vehicles, whose tires are already fairly
15 efficient, as opposed to the replacement tire
16 market being discussed here.

17 COMMISSIONER GEESMAN: I think as we get
18 further into the year on our transportation work
19 and begin producing more reports and inputs into
20 the IEPR we're likely to open up a growing gap,
21 unfortunately, between efforts that the State of
22 California seems inclined to make, and those that
23 the federal government has chosen, for whatever
24 reasons, to go slow on.

25 And I think it would be helpful to the

1 Commission and to members of the public that
2 participate in our proceedings, if the staff
3 attempted to identify where those discrepancies
4 exist. I suspect they'll be gathering a great
5 deal more attention as time passes.

6 MR. KOYAMA: Yeah, we will definitely
7 monitor --

8 COMMISSIONER GEESMAN: And I do think
9 it's an excellent report, Mr. Chairman.

10 CHAIRPERSON KEESE: Two points. Ms.
11 Bos, would you like -- we have a letter that was
12 received this morning --

13 MS. BOS: Yes.

14 CHAIRPERSON KEESE: -- so we'll just
15 enter it in the record here.

16 MS. BOS: Yes, thank you. It's from the
17 Natural Resources Defense Council. it is
18 addressed to Commissioner Keese:

19 "The Natural Resources Defense Council
20 supports the recommendations made by
21 Commission Staff towards developing a tire
22 efficiency program in California. Given the
23 steady rise in vehicle miles traveled in the
24 state, and the increasing strain on our
25 petroleum reserves, we encourage the

1 innovative route being examined by the CEC in
2 identifying low tires, which can
3 significantly impact fuel economy.

4 "We look forward to the implementation of the
5 recommendations and to continuing work with
6 the CEC toward developing this and other
7 petroleum-reduction strategies. Sincerely,
8 Donna Liu, Natural Resources Defense
9 Council."

10 And that's just for the record. That
11 fax only came this morning.

12 CHAIRPERSON KEESE: Thank you. I had
13 not received it, but somebody else --

14 MS. BOS: Yeah, just came this morning.

15 CHAIRPERSON KEESE: I have some follow-
16 on questions to Commissioner Geesman's.

17 You've answered half of it in saying
18 that new tires are better than replacement tires.

19 MR. CALWELL: Yeah, in general OEM
20 tires, original equipment tires seem to have
21 slightly better rolling resistance than the
22 average replacement tire.

23 CHAIRPERSON KEESE: I would assume
24 that's a conscious effort by the carmakers?

25 MR. CALWELL: Yes, the carmakers are

1 under obligation to meet federal CAFE standards.
2 And so rolling resistance targets can be
3 established for the tires that are placed on them.

4 CHAIRPERSON KEESE: That was my
5 assumption, that the rolling resistance is
6 beneficial and they have determined that, on
7 balance, they can achieve that without
8 jeopardizing consumer interest and safety. Is
9 that --

10 MR. CALWELL: Yeah, in fact, I would say
11 it's almost somewhat better than that, because the
12 new cars are subject to very stringent testing by
13 automotive magazines regarding their traction and
14 their performance in cornering and so forth. So
15 the tires have to perform exceptionally well under
16 those conditions.

17 COMMISSIONER ROSENFELD: Well, by EPA as
18 well as the magazines.

19 MR. CALWELL: Yeah, EPA's testing would
20 be primarily for fuel economy and emissions. But
21 the magazines are testing for other attributes of
22 car performance.

23 CHAIRPERSON KEESE: Is that a conclusion
24 by the auto manufacturers something which there is
25 scientific evidence that we could piggyback on in

1 our analysis of the replacement tire market?

2 MR. CALWELL: I'm not sure I understand
3 the question, I'm sorry. One more time?

4 CHAIRPERSON KEESE: Well, if the auto
5 manufacturers have already made this independent
6 decision that they want to reduce rolling
7 resistance; have accomplished it by, I guess, in
8 their bidding for tires, asking for it. Is there
9 research that -- have we tried to find out whether
10 they have the justification that we could use in
11 the replacement market that they used in the
12 original market?

13 MR. KOYAMA: Yeah, again, what we have
14 asked for data from various sources and the data
15 was not given to us.

16 CHAIRPERSON KEESE: It has not been
17 forthcoming?

18 MR. KOYAMA: Yeah. And in some cases,
19 as the tire manufacturers indicated to us, after-
20 market tires, the tires you buy to replace the
21 original equipment tires, may not actually have
22 been tested for rolling resistance.

23 And it could be that the specifications
24 that manufacturers require include a rolling
25 resistance criteria, but we don't know what it is.

1 MR. CALWELL: All I was going to add to
2 that is --

3 CHAIRPERSON KEESE: We just know that,
4 in effect, they do have a lower rolling
5 resistance, is that --

6 MR. KOYAMA: It appears so.

7 MR. CALWELL: The auto manufacturers
8 have not made their own specs a matter of public
9 record. So, they exist, and the fact that they
10 include a rolling resistance criteria is known,
11 but we just don't know the physical numbers.

12 CHAIRPERSON KEESE: Um-hum.

13 MR. CALWELL: And it's not always
14 straightforward to identify which models in the
15 marketplace are sold only as replacement, only as
16 LV or actually available for both purposes.

17 CHAIRPERSON KEESE: And would see a
18 distinction between other manufacturers? Are some
19 doing it and some not? Or is it pretty well --

20 MR. CALWELL: Well, we obtained evidence
21 that three of the manufacturers are using this
22 more advanced test method, which is SAEJ2452. And
23 so that was part of the basis for recommending
24 that the state use it, was that the carmakers had
25 gone to the most advanced method available.

1 We don't know in every case what the
2 overseas manufacturers were using because they
3 were harder to get information from than the
4 domestic manufacturers.

5 CHAIRPERSON KEESE: Okay. So, since I
6 don't sit on the Committee, what is our
7 recommendation then?

8 MR. KOYAMA: Our recommendation is
9 basically to obtain this additional data, either
10 through, you know, further dialogue with the tire
11 manufacturers or to actually go out and do the
12 testing, ourselves. And paying an independent
13 laboratory to do the testing.

14 Now, I have to say that none of the
15 independent tire labs that Ecos Consulting
16 contacted has the equipment to do that testing at
17 this point. But to obtain that data is, to us,
18 essential to begin formulating a program for
19 implementing an energy efficient tire program.

20 MR. CALWELL: And we noted in the report
21 a capital cost of about \$200,000 for an
22 independent lab to obtain that equipment and come
23 up to speed for J2452 testing.

24 CHAIRPERSON KEESE: And about 800,000
25 for us to do the study, I believe was the number?

1 MR. KOYAMA: Yeah, that was not intended
2 to buying the equipment for the independent lab.
3 It was mostly intended to pay for testing the
4 tires, plus doing evaluation, hiring tire experts.
5 Those of us on staff are, you know, consumers just
6 like everyone else here, I suspect, except for the
7 tire industry. And, you know, we just know what
8 we're looking for when we go out and buy a tire.

9 So we do need expertise in this area.

10 COMMISSIONER PERNELL: Mr. Chairman.

11 CHAIRPERSON KEESE: Commissioner
12 Pernell.

13 COMMISSIONER PERNELL: Are the
14 manufacturers saying that this is proprietary
15 information on the tires as to why they won't
16 provide the information? Or they just don't have
17 it?

18 MR. KOYAMA: I think I'd like to defer
19 to the tire manufacturers, or the industry for
20 them to answer that question.

21 COMMISSIONER PERNELL: Are they in the
22 audience?

23 MR. KOYAMA: Yes, they are.

24 COMMISSIONER PERNELL: Oh. Can we
25 have --

1 CHAIRPERSON KEESE: If we have somebody
2 who's willing to try to answer that question, we
3 would appreciate it. Good morning; please
4 identify yourself for the record.

5 MS. NORBERG: Good morning. I'm Tracy
6 Norberg from the Rubber Manufacturers Association.
7 And we represent the tire industry.

8 I do have prepared remarks to make that
9 do address that point, if you'd like me to begin
10 there, or jump right into the question?

11 CHAIRPERSON KEESE: Sure.

12 MS. NORBERG: I'll do either.

13 COMMISSIONER PERNELL: That's fine, you
14 can begin with your remarks and --

15 MS. NORBERG: Okay.

16 COMMISSIONER PERNELL: -- they will
17 probably answer my questions.

18 MS. NORBERG: Okay. And, please, ask
19 questions as I proceed, or at the end. I'd be
20 glad to answer any questions that you all have.

21 As I mentioned, we're the Rubber
22 Manufacturers Association. We represent all of
23 the major tire manufacturers in the United States.
24 Not only those manufacturers that are actually
25 based in the United States, but all tire

1 manufacturers that sell tires in the United
2 States.

3 We also represent a whole gamut of other
4 rubber product manufacturers, belts, hoses,
5 gaskets, seals, pretty much anything that would be
6 under the hood of your car or underneath your car
7 our member companies make.

8 We have participated in all of the
9 stakeholder meetings that have been held on this
10 issue, and are really really committed to
11 participating and providing industry expertise and
12 experience in helping the CEC craft an appropriate
13 program here.

14 And, I think as has been mentioned, we
15 have provided industry input throughout the
16 process.

17 One thing I'd like to start with is to
18 explain the relationship between tires and fuel
19 economy. We understand the interest that
20 California has in looking at fuel consumption and
21 tire rolling resistance.

22 As you are well aware at this point,
23 tires' rolling resistance does contribute to fuel
24 economy. And when we're talking about rolling
25 resistance, we're basically talking about how much

1 resistance it takes that tire to overcome the
2 inertia to move that car forward.

3 This is one of the many many
4 interrelated areas that tire manufacturers look at
5 when designing new tires. Some of the most
6 critical aspects that you are all probably
7 familiar with are tire safety and performance.
8 Dealing with traction, both wet and dry traction,
9 snow traction, for example.

10 And then other parameters such as noise,
11 ride, handling, comfort, all of these things
12 factor in, as well.

13 And then one critical area that we are
14 concerned about that also relates to the
15 environment, is treadlife. Oftentimes because of
16 the chemistry that's involved in manufacturing
17 tires, all of these factors are interdependent, so
18 when one factor is maximized, another factor might
19 be negatively affected.

20 COMMISSIONER ROSENFELD: Or positively.

21 MS. NORBERG: Right, exactly, they're
22 all --

23 COMMISSIONER ROSENFELD: Just don't
24 suggest that there's a negative correlation.

25 MS. NORBERG: It depends on the factors

1 honestly, and it depends on what the tire engineer
2 is trying to achieve. So -- but, often --

3 COMMISSIONER ROSENFELD: But you -- I
4 read this report carefully. There is lots of good
5 data. There's absolutely no data which suggests
6 any negative correlations; nor positive, as far as
7 that goes.

8 MS. NORBERG: Right. We have actually
9 commented on those areas as part of our public
10 participation in this process, but I don't think
11 are reflected in the final report that's been
12 presented to you today.

13 But I think honestly we feel that there
14 is, based on tire industry expertise, there is a
15 definite tradeoff involved in all of manufacturing
16 tires.

17 COMMISSIONER ROSENFELD: A definite
18 negative tradeoff? Or just may be a tradeoff?
19 Because you keep suggesting that it's a negative
20 tradeoff.

21 MS. NORBERG: It depends on the
22 parameters that the tire engineer is trying to
23 achieve in designing the tire. So, you might see,
24 for example, that a particular tire is designed to
25 meet consumer needs for maximum traction. And

1 that tread compound might be a softer compound in
2 order to achieve maximum traction, but treadlife
3 may be compromised because when a compound is
4 softer it will also abrade more quickly on a
5 roadway.

6 So, in these cases you see a very
7 positive tradeoff for traction, but maybe a
8 negative tradeoff for treadlife. And so -- I
9 think when I try and explain this one thing I
10 always say, it's not that any tire is better or
11 worse. They're just different. They meet
12 different consumer needs and consumer demands to
13 achieve what a vehicle might require and what a
14 driver might require.

15 So, when we look at these things it's
16 positive and negative really does simplify it, and
17 I agree with you, but it depends on what a
18 particular tire is designed for, and how those
19 different parameters are valued.

20 COMMISSIONER ROSENFELD: I don't want to
21 hold you up forever, but --

22 MS. NORBERG: Sure.

23 COMMISSIONER ROSENFELD: -- in this
24 report there are quite a few correlations based on
25 only, I don't know, 39 tires or something. You

1 have a lot more information.

2 MS. NORBERG: Right.

3 COMMISSIONER ROSENFELD: I assert that
4 when I look at those I don't find any correlations
5 whatsoever. You have a lot more data. Are you
6 asserting that there are data which give negative
7 correlations which you're not giving us?

8 MS. NORBERG: There is very limited data
9 on rolling resistance, in general, as has been
10 discussed here in the last few minutes. Rolling
11 resistance data, itself, is something that's
12 collected primarily to meet the original equipment
13 market.

14 And so tires that are in the replacement
15 market often, and most often do not have rolling
16 resistance data available.

17 It's an important distinction here
18 because when we look at tires that are
19 manufactured for original equipment uses, those
20 tires are designed very specifically to meet those
21 vehicles. The tires that are put on your Ford
22 Taurus, for example, are going to be a very very
23 different set of tires than might be on your SUV
24 or even another passenger sedan. Because they're
25 designed for that vehicle.

1 Yet, when you go to a tire store and you
2 want to replace tires on your Ford Taurus or
3 whatever brand of car you may drive, that same set
4 of tires that you can buy in a tire store is going
5 to be an appropriate fit-ment for a whole range of
6 vehicles.

7 So, replacement tires have to be
8 designed to really fit a broader range of vehicle
9 uses and consumer needs.

10 And then the other thing I think that's
11 important to point out here, when we're talking
12 about original equipment tires, is that they are
13 designed to meet vehicle manufacturer
14 specifications that are often very different than
15 what a consumer might be looking for when they go
16 out to buy a tire.

17 For example, a vehicle manufacturer
18 wants your tire to handle well and ride well.
19 Noise is a big factor of them, so that when you go
20 to test drive that new car it rides, you like the
21 handling, you like the ride, it's quiet. And
22 rolling resistance plays a part in that.

23 But one thing you won't see when you buy
24 a new car is -- usually, I've never seen it -- is
25 a treadwear guarantee of any kind. So, treadwear

1 is a compromise there.

2 The tires you get on your brand new
3 vehicle are not going to last you as long as the
4 ones you go out and buy in the tire store.

5 PRESIDING MEMBER BOYD: So is it a fact
6 that when the tires on my new vehicle wear out,
7 and they're brand X, and I am very satisfied with
8 brand X and I seek out a dealer who handles brand
9 X and say I want to replicate the tires that came
10 on my vehicle from the manufacturer, in reality
11 I'm not going to get the same tire, even though
12 it's labeled the same on the side of the tire?

13 MS. NORBERG: There are a couple answers
14 to that question. I think in most, if not all,
15 cases you can actually purchase OE tires, original
16 equipment tires, for your vehicle. In some cases
17 it might be a special order; and in other cases
18 your dealer might carry them. So those tires are
19 available to you as a consumer to replace them.

20 PRESIDING MEMBER BOYD: But I would have
21 to make that point to the dealer if I just wanted
22 brand X? Give me brand X again, because I really
23 liked it. I'm not going to get the same tire that
24 really came on my car because that was a tire
25 specifically requested by the auto manufacturer to

1 meet its criteria. And one of its criteria was
2 rolling resistance because it has to meet CAFE.

3 But I'm not, as a consumer, going to
4 necessarily get that same benefit because I don't
5 know to ask for the same tire with the same
6 rolling resistance requirement?

7 MS. NORBERG: Yeah, I think that may be
8 a question that would be better answered by one of
9 our members, to be honest with you. And I think
10 it may depend on the manufacturer.

11 I do know that in most, if not all,
12 cases you can buy that OE tire if that is what you
13 prefer to put on your vehicle.

14 But very honestly, I think oftentimes
15 consumers walk in and may want that same brand
16 because they liked its performance
17 characteristics, for example. But they may also
18 want it to last a certain amount of time, so you
19 might look at wanting to buy a 60,000 mile tire,
20 for example, which would not be available to you
21 on your new car. So there are definitely
22 different characteristics that are available to
23 you in the replacement market.

24 PRESIDING MEMBER BOYD: But I would
25 suggest the great majority of the public has no

1 idea that there's this distinction, that they
2 would have to go so specific in their requirements
3 to exactly replicate the tire. They bought brand
4 X, they're getting brand X again, they think
5 they're getting the same tire. And, gee, it comes
6 with a nice 60,000 mile warranty, as well.

7 I posit they don't know the difference,
8 so, there --

9 MS. NORBERG: I think it would probably
10 depend on the tire manufacturer how much the
11 compounding were to be different, to be honest
12 with you. That would be a question I don't know
13 if anyone --

14 COMMISSIONER PERNELL: So if there's a -
15 - actually you've answered two of my questions, so
16 you're --

17 MS. NORBERG: Good.

18 COMMISSIONER PERNELL: -- I think you're
19 doing quite well. Just to bring this into
20 perspective, we know that, you know, there's a
21 difference in a racing tire that's built for
22 traction, than a consumer, you know, soccer mom,
23 homeowner type tire or vehicle.

24 But all of them have factory recommended
25 tires that go on there. And what you're saying,

1 what I think I'm hearing you saying is that the
2 tire that's bought on a new vehicle, which is
3 factory recommended from the manufacturer, is
4 different than the factory recommended tire on
5 that same vehicle for replacement tire. And --

6 COMMISSIONER ROSENFELD: There is no
7 factory recommended on the replacement tire.

8 COMMISSIONER PERNELL: Well, when you go
9 to the --

10 COMMISSIONER ROSENFELD: -- on the
11 replacement tire --

12 COMMISSIONER PERNELL: -- when you go to
13 the tire shop and say I have a 1993 Oldsmobile,
14 and you give the engine size and all of that, he
15 goes to the book and say, this is the tire that's
16 factory recommended for that vehicle. Is that the
17 way it works?

18 MS. NORBERG: I think the
19 recommendations of the tire store are likely based
20 on tire industry recommendations for your vehicle.

21 COMMISSIONER PERNELL: All right, so let
22 me ask you another question. Do you understand
23 what we're trying to get at here, in terms of tire
24 resistance and fuel economy? In order to get the
25 information we need to effectively evaluate that,

1 where would we go? To the manufacturer of the
2 automobile, or to the manufacturer of the tires?

3 MS. NORBERG: I think the issue right
4 now is that the data that does exist is on these
5 original equipment tires. And because they are
6 designed very differently, we don't feel that that
7 data is applicable to the replacement market.

8 We actually, last week, took a very
9 quick survey of our member companies, and we got
10 most of them to respond in a couple days, not all
11 of them. But we found that less than 5 percent,
12 or around 5 percent of tires that are manufactured
13 here are actually for original equipment uses.
14 And of that 5 percent, data is not going to be
15 available on every single one of those original
16 equipment tires because no every single one of
17 them requires it. High performance vehicles might
18 not require it, and some other types of new
19 vehicles. There may not be rolling resistance
20 data for the tires that go on them.

21 So, basically we're talking about a
22 population of less than 5 percent of tires that
23 are out there that we have any data on at all.
24 And most of that data --

25 COMMISSIONER ROSENFELD: Excuse me, --

1 MS. NORBERG: -- is not, they're not the
2 same tires as you would buy in a store.

3 COMMISSIONER ROSENFELD: Hold on a
4 second.

5 MS. NORBERG: So, --

6 COMMISSIONER ROSENFELD: When you say 5
7 percent, you're suggesting to me that on my car I
8 go through 20 sets of tires in the lifetime of the
9 car? That being the reciprocal of 5 percent.
10 Now, how the hell does that happen?

11 MS. NORBERG: No, what I'm saying
12 basically is that if we look at the whole
13 population of tires that are manufactured in the
14 U.S. And by that I'm not saying just tire models,
15 but we look at model and size, so that we get all
16 the unique tires --

17 COMMISSIONER ROSENFELD: Oh, 5 percent
18 of the models.

19 MS. NORBERG: -- manufactured -- right.
20 And so --

21 COMMISSIONER ROSENFELD: Okay, --

22 MS. NORBERG: -- we say less than 5
23 percent of those tires there actually is rolling
24 resistance data on that now. It may not be the
25 same test --

1 COMMISSIONER ROSENFELD: Okay.

2 MS. NORBERG: -- method. And also the
3 data, as you probably read in, I think, in the
4 consultant report, the data oftentimes is not
5 comparable because there are a couple different
6 test methods, and it's very hard to get the right
7 correlation so that you can compare data across
8 machines and across companies.

9 So even that little population of data
10 that exists is not comparable to itself. So then
11 we look at the rest of it which is over 95
12 percent, the data does not exist. And as we look
13 at it in the industry, that less than 5 percent
14 that does exist is not representative of the rest
15 of the universe.

16 And so I think the tire industry is
17 really very willing to cooperate, but what we
18 think, and totally agree with the staff
19 recommendation, is that there needs to be more
20 testing. And there needs to be more data before
21 any recommendation is made.

22 So we actually totally support the
23 recommendation in that way. And really, I think
24 we have in every meeting, and I do today,
25 volunteer tire industry expertise to help assist

1 design that protocol, so that you get the most
2 representative data that you can.

3 CHAIRPERSON KEESE: It would seem to me
4 that between the new car manufacturers who
5 obviously do some research before they put their
6 specs together, and the tire industry, which does
7 some work in producing those tires and in
8 producing the replacement market, the resources
9 that are devoted to this issue, including rolling
10 resistance, have to be significantly higher than
11 we would ever be able to apply ourselves; so that
12 a cooperative effort with the two industries and
13 working with us and perhaps other governmental
14 agencies, would undoubtedly produce a better
15 result than what we would produce if we just did
16 our little report and tried to inflict something
17 on the industry that has far more resources.

18 So, I would hope that the result of this
19 could be some collaborative effort to look and
20 answer the questions which clearly that the report
21 details are still out there.

22 MS. NORBERG: I definitely agree. I
23 think the tire industry is interested and
24 committed in doing something collaborative. And
25 from our point of view that always turns out to be

1 better and more productive for everyone involved,
2 whether it's a government agency like the CEC, or
3 the industry.

4 CHAIRPERSON KEESE: Thank you. Do we
5 have any more questions up here?

6 COMMISSIONER PERNELL: Just one final
7 question.

8 MS. NORBERG: Yes.

9 COMMISSIONER PERNELL: Do you see the
10 industry, and this is a follow-up to Commissioner
11 Keese, do you see the industry moving in that
12 direction, given the interest of the State of
13 California, and I would suspect at some point the
14 federal government, do you see the industry moving
15 in a direction of collecting information or data
16 on tires and their resistance, rolling resistance?

17 MS. NORBERG: For the replacement
18 market. I think honestly that would depend on the
19 consumer demands and other demands placed on the
20 industry.

21 But I will say that one thing that has
22 to be kept in mind here is that the tire industry
23 is always looking to make innovative products.
24 And the lessons they learn in the OE, original
25 equipment, tire market are often applied to the

1 replacement market.

2 I really don't want to leave you all
3 with the impression that there are two isolated
4 boxes and they never talk, because the technology
5 does transfer.

6 But I think in the replacement market
7 tires are built to last a long time, and to --
8 they look at different consumer demands, honestly,
9 when they're manufacturing tires. But those kinds
10 of studies, I think, would probably depend on each
11 individual manufacturer to some extent, as well.

12 An additional thought I wanted to bring
13 up is it's one thing that might bear on this, is
14 the whole issue of looking at data in other
15 geographic regions, not U.S., but Europe, for
16 example, and I believe the consultant report
17 discusses that to some extent.

18 In actuality we see the rolling
19 resistance that from Europe as being overall
20 higher than it is here in this country. So that's
21 an important thing to remember, as we look at
22 rolling resistance. That actually, on average,
23 even looking at the data that's presented in the
24 consultant report, that the average rolling
25 resistance on the replacement tires they tested

1 was, in fact, lower than data that were presented
2 from European sources.

3 So, I mean, definitely we see that being
4 valued here in the U.S.

5 CHAIRPERSON KEESE: Thank you. We have
6 a couple more questions. Had we let you finish
7 your presentation or --

8 MS. NORBERG: The only thing I guess I
9 wanted to mention, a couple quick things. As you
10 all look forward to possibly recommending further
11 study, one thing that we feel that's very
12 important is not only that new tires are tested,
13 but that tires are tested as they age. Because
14 rolling resistance will change as a tire ages, as
15 the tread compounds are flexed and the tire is in
16 service. So that's an important aspect.

17 As well as important for the study to
18 include not only rolling resistance testing, but
19 some measurable parameters looking at treadwear,
20 for example, and other tire performance
21 parameters, so that instead of just looking at
22 consumer data to benchmark those other tire
23 characteristics, we can look at hard data. Not
24 only on rolling resistance but tread life,
25 traction, all of these important characteristics.

1 So we can understand with data are there
2 tradeoffs, and what are they, so that you all can
3 make an informed decision about where to go next.

4 And actually, I think, we had seen in
5 the consultant report the recommendation that the
6 fleet, California State fleet vehicles may be an
7 ideal testing ground for that. And we fully
8 support that idea, because you've got a huge
9 population of tires and vehicles, different
10 vehicles, service types, driving conditions,
11 users, all sorts of different things that could
12 factor into developing really a comprehensive
13 testing program that could be very educational and
14 beneficial.

15 The last thing I wanted to mention is
16 that there's been some talk of our tire education
17 campaign that we have, we're now in our third year
18 on. And I think in the staff recommendations to
19 you all, there was a recommendation for the CEC
20 and RMA to work together in some way on tire care
21 and safety.

22 And we want to applaud this, first of
23 all. And actually basically state that we're open
24 to any kind of collaboration and cooperation we
25 can on our tire safety campaign.

1 We are focusing on the west in our
2 campaign this year, and we will be out in
3 California promoting tire safety, I believe,
4 during the month of April and additional venues as
5 we can put them together. And we welcome any and
6 all partners that we can have in this project.

7 So, --

8 COMMISSIONER PERNELL: And that's
9 strictly on safety, not rolling resistance?

10 MS. NORBERG: Our tire care and
11 maintenance campaign looks at four critical areas
12 of tire care. Maintaining proper inflation
13 pressure; proper alignment; proper rotation of
14 tires; and tread-depth, maintaining proper tread-
15 depth on tires.

16 All of those things factor into proper
17 rolling resistance on vehicles. And while it was
18 mostly designed as a safety campaign initially, as
19 we look at it now, in its third year, we see
20 definite environmental benefits, not only on
21 rolling resistance and fuel economy, but also on
22 tread life and tire life. As tires are maintained
23 properly they last longer. And they also perform
24 better on vehicles, enabling the vehicles with the
25 same tires to achieve better fuel economy.

1 CHAIRPERSON KEESE: Thank you, Ms.

2 Norberg.

3 PRESIDING MEMBER BOYD: Mr. Chairman.

4 CHAIRPERSON KEESE: Commissioner

5 Rosenfeld is in front of you.

6 COMMISSIONER ROSENFELD: I have a couple
7 of questions for you, Tracy.

8 MS. NORBERG: Um-hum.

9 COMMISSIONER ROSENFELD: Measurement.

10 You said, of course, tire life, tread life is
11 important. But, as a consumer I get a pretty good
12 idea about that because they're warrantied for
13 50,000 miles. And so that's virtually labeled
14 already.

15 When it comes to rolling resistance, on
16 the other hand, as a consumer of tires when I
17 drive into a replacement tire outfit they barely
18 know what the word rolling resistance means. And
19 it's certainly not on the tires.

20 Where I'm coming from is that this is a
21 lot of gasoline. If I use -- the typical American
22 car uses 500 gallons a year, even if it's not an
23 SUV, and tires last a few years. So, we're
24 discussing like 2000 gallons of gasoline.

25 If I look at the spreads in rolling

1 resistance here, they are plus or minus 20
2 percent. So that's 400 gallons that's at stake
3 that's not labeled. That sounds shocking to me.

4 And so my question is, is it in the
5 plans of the rubber manufacturers to move in the
6 direction of having rolling resistance visible as
7 a label on tires?

8 MS. NORBERG: I think it's definitely an
9 option that the industry is willing to discuss as
10 this dialogue continues. One thing I will say is
11 that the information provided to consumers when
12 they're purchasing tires is, I think in most, if
13 not all, of our manufacturers' cases, based on
14 consumer research.

15 And they do ask questions dealing with
16 environmental issues like fuel economy. They
17 don't ask about rolling resistance, I don't think.
18 For the most part I don't think consumers would
19 know what that means, so they look at fuel economy
20 instead.

21 COMMISSIONER ROSENFELD: One of the
22 reasons is because there are no labels.

23 MS. NORBERG: Yeah, well, I think in the
24 past the industry has not seen that consumers are
25 interested in those characteristics when they're

1 purchasing tires.

2 And definitely, as we go forward with
3 this discussion, we're open to participating in
4 all forms of dialogue on this issue.

5 COMMISSIONER PERNELL: But I would argue
6 that's because they don't know the effect of
7 rolling resistance on their gas purchases. And so
8 the educational program that you mentioned, which
9 I would applaud, should go a little deeper than
10 just safety of tires and treadwear and et cetera.

11 And all of those are good things, but I
12 would argue that perhaps you need to add one more
13 element to that educational program. Just a
14 suggestion, not a question.

15 MS. NORBERG: Yeah, I mean I understand
16 it wasn't a question. I can say, though, as a
17 trade association we're kind of limited from
18 participating in marketing kinds of activities.
19 So we have to come up with where all of the
20 industry can come to consensus on consumer
21 education. And these kinds of questions really
22 get in very close to marketing.

23 So I think when we look at rolling
24 resistance, one place the industry can all agree,
25 and it's not really a marketing issue is proper,

1 maintaining proper tire inflation pressure. But
2 we definitely hear your point.

3 COMMISSIONER ROSENFELD: Okay, before I
4 switch to my second question, which is shorter, I
5 guess I will say that your industry will go way
6 the hell up in my estimation if it starts getting
7 across to consumers the idea that there are
8 several hundred gallons per tire, per set of
9 tires, at stake if you don't look at the rolling
10 resistance. And the rolling resistance would be a
11 great thing for you to help conserve if you're
12 believing that we're running out of gasoline.

13 The second one is I guess I have the
14 feeling that the designer, the specifier for a new
15 car knows a hell of a lot more about tires than I
16 do as a consumer.

17 So, I'm back to Commissioner Boyd's
18 point. When I drive in to get my replacement
19 tires, I would sure as hell like to be able to say
20 I want a tire that was one of the several brands
21 of tires that was specified as OEM tires for that
22 car.

23 Is the Rubber Manufacturers Association
24 prepared to do anything about that information?
25 Make it easier for me to find out and order which

1 tires which correspond to original equipment as to
2 replacement tires.

3 MS. NORBERG: I'd be glad to take that
4 concern back to our member companies. I think,
5 again, that question really borders on marketing
6 kinds of areas that we don't, as a trade
7 association, get into. But I'd be glad to pass
8 that on to our member companies and, you know, see
9 what they can do.

10 CHAIRPERSON KEESE: Commissioner Boyd.

11 PRESIDING MEMBER BOYD: I very much
12 appreciate the dialogue that has taken place here
13 because the audience and all members of the
14 Commission have now been introduced to some of the
15 issues that the staff and the consultant and those
16 of us who worked on this report have seen.

17 And I do know that Commissioner
18 Rosenfeld has a deep interest in this. In fact,
19 he probably introduced this subject to me even
20 before I came to work here, quite some time ago.

21 So, I think California is helping this
22 issue turn the corner. And this report is just a
23 small down payment on the investment that needs to
24 be made to do all that we've questioned about.
25 Some day, maybe, a fourth panel goes on the side

1 of the tire, along with the codings for treadwear,
2 temperature and traction, to give the consuming
3 public an idea of what's involved in rolling
4 resistance. And let them make the choice on how
5 they want to spend their money on the better fuel
6 economy or on a tire that will go 80,000 miles, or
7 what-have-you.

8 In any event, I really welcome the
9 comments of the industry to work with us. I think
10 apparently there is somewhat greater cognizance on
11 the part of some part of the public in Europe than
12 there is in this country on the subject, based on
13 the witness' comment.

14 And I would just indicate that probably
15 has something to do with the price of gas in
16 Europe vis-a-vis the price of gasoline here.

17 Later this spring this Commission will
18 be hearing a report that the Legislature requested
19 quite some time ago of the Commission, about how
20 to reduce dependence on petroleum in California.
21 And do we have a problem in California with supply
22 versus demand. And I personally think we do.

23 And I think the public is going to be
24 introduced more and more to the fact that supply
25 and demand is going to equal higher costs, and

1 will become more interested in this subject.

2 So we will revisit this. This is one of
3 the strategies in the draft material already of
4 the so-called AB-2076 study on how do you address
5 efficiency, vehicle efficiency, fuel efficiency,
6 which we think Californians are going to have to
7 pay more and more attention to in the not too
8 distant future.

9 So, I welcome the opportunity for us to
10 work with this industry and maybe turn a page, as
11 goes California so goes a lot of other states, on
12 many occasions. So I think we're off into a new
13 frontier with regard to an effort here.

14 And I think, speaking for the staff and
15 the Commissioners here, we look forward to working
16 with the industry in making more of these
17 discoveries together. Thank you.

18 CHAIRPERSON KEESE: Thank you. Thank
19 you, Ms. Norberg.

20 MS. NORBERG: Thank you.

21 CHAIRPERSON KEESE: Do we have anybody
22 else in the audience that wishes to testify on
23 this issue?

24 MR. CALWELL: Mr. Chairman, I might add
25 one more thought, just it struck me from the

1 Commissioner's last comment.

2 We have seen a lot of interest in our
3 consultant's report in states outside of
4 California. And I definitely have a professional
5 sense that other state procurement processes, and
6 potentially the federal one, may change in the
7 future, depending on the outcome in this state.

8 So the SB-1170 process is being closely
9 watched. And I hope we can move forward here, not
10 only on the tires, but on the other recommendation
11 the Germans made when they came to our first
12 public workshop, which was regarding motor oils,
13 the potential for savings there, as well.

14 CHAIRPERSON KEESE: Thank you. I
15 believe we have a motion and a second.

16 All in favor?

17 (Ayes.)

18 CHAIRPERSON KEESE: Opposed? Adopted
19 five to nothing. Thank you for the education.

20 MR. KOYAMA: Thank you very much.

21 CHAIRPERSON KEESE: That's the last; as
22 I mentioned, item 5 is over.

23 Do I have a motion on the minutes?

24 COMMISSIONER GEESMAN: So moved.

25 COMMISSIONER ROSENFELD: Second.

1 CHAIRPERSON KEESE: Motion, Geesman;
2 second, Rosenfeld.

3 All in favor?

4 (Ayes.)

5 CHAIRPERSON KEESE: Opposed? Adopted
6 five to nothing.

7 Commission Committee and Oversight.

8 Chief Counsel's report.

9 MR. CHAMBERLAIN: I have no report to
10 make, Mr. Chairman.

11 CHAIRPERSON KEESE: Executive Director's
12 report, other than later?

13 MR. LARSON: Later in conference room 2.

14 CHAIRPERSON KEESE: Okay, the --

15 COMMISSIONER PERNELL: Second floor?

16 CHAIRPERSON KEESE: -- the Commission,
17 as soon as we are done here the Commission will
18 adjourned to conference room 2, the conference
19 room on the second floor, for a report on fiscal
20 and personnel issues. No substantive action will
21 be taken at that time.

22 Public Adviser's report.

23 MS. BOS: None.

24 CHAIRPERSON KEESE: Any public comment
25 at this time?

1 Seeing none, subject to our later
2 meeting, this meeting is adjourned.

3 (Whereupon, at 11:00 a.m., and upon
4 conclusion of later meeting, the
5 Business Meeting was adjourned.)

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